Heritage On The Marina Occupancy Report   
12.30.22

Overview:   
  
 Heritage on the Marina had two contract signings during the month of December

Completed renovation of one Deluxe Studio unit - 246M

Near completion of renovation of a Deluxe Studio Unit - 329M

Total Apartments - 64 IL / 20 AL

"Rent Ready" Apartments - 57 IL / 15 AL

Current Occupancy - 53 IL / 12 AL  
  
Occupancy Percentage - Approx 91% IL / Approx. 80% AL  
  
  
Availability - 2 Studios / 1 Deluxe Studio  
  
  
Key Points:

* Waitlists are starting to be built for 1 bedroom and 2 bedroom apartments
* Renovations for more units are nearly completion in both AL and IL apartments
* Increased Digital Advertising spend and reduced Print Advertising spend
* Reintroducing Heritage on the Marina back into the San Francisco market and network of Senior Living professionals
* Heritage on the Marina added to Julia Morgan "Wikipedia" page